



ACCOUNT MANAGER

Mackevision Medien Design GmbH is one of the global market leaders in Computer Generated Imagery (CGI.) It provides data-based 3D visualization, animation and visual effects. The company designs and produces image and film material along with interactive applications with high-end quality. It also develops technological solutions for image creation and supports the entire CGI process from data preparation to the creative design to the final product. The international team supports major brands, middle-sized companies and their agencies. Mackevision was founded in 1994 and has been part of Accenture Interactive since 2018.

RESPONSIBILITIES

- Sales support and further development of existing client relationships on the basis of our product portfolio
- Needs analysis, requirement assessment and concept quote preparation in cooperation with our internal departments
- Prepare and conduct presentations and bid negotiations
- Reflect customer wishes and expectations to internal departments
- General market and competition assessment

QUALIFICATIONS

- Several years of professional experience in sales and marketing
- Ideally competence regarding CGI, 2D/3D
- Affinity for new/digital media and the automotive industry
- Negotiating skills and very strong presentation skills
- A keen sense for customer wishes
- People skills and enjoyment in dealing with people
- Strategic and business-oriented thinking
- Goal-oriented and well-structured work ethic

WHAT WE OFFER

- A motivated and friendly team with a sense of humor
- An interesting, self-reliant and varied job
- Possibility of active participation in a young and dynamic company
- Modernly equipped offices in central city location
- Subsidy for company pension schemes, public transport and parking spaces
- Various company events (open seminar program, mystery lunch etc.)

INTERESTED?

Then please send us your complete application documents, salary expectations and starting date by e-mail to: recruiting@mackevision.com



CONTACT

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FACTS

Position: Full-time
Location: Stuttgart
Start: ASAP